



NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY26+ WORKLOAD FORECAST

JUNE 2026



U.S. ARMY



US Army Corps
of Engineers®



Changes Since Last Update

- **Awarded a Multidiscipline Small Business IDIQ**
 - **Added a future project at ANC (Section 60 Storm Sewer and Road Repairs)**
 - **Updated NCSRM Projects**
 - **Updates to solicitation dates throughout**
-
- **Recent Updates in the following slides are annotated in Blue**



Trends/Highlights

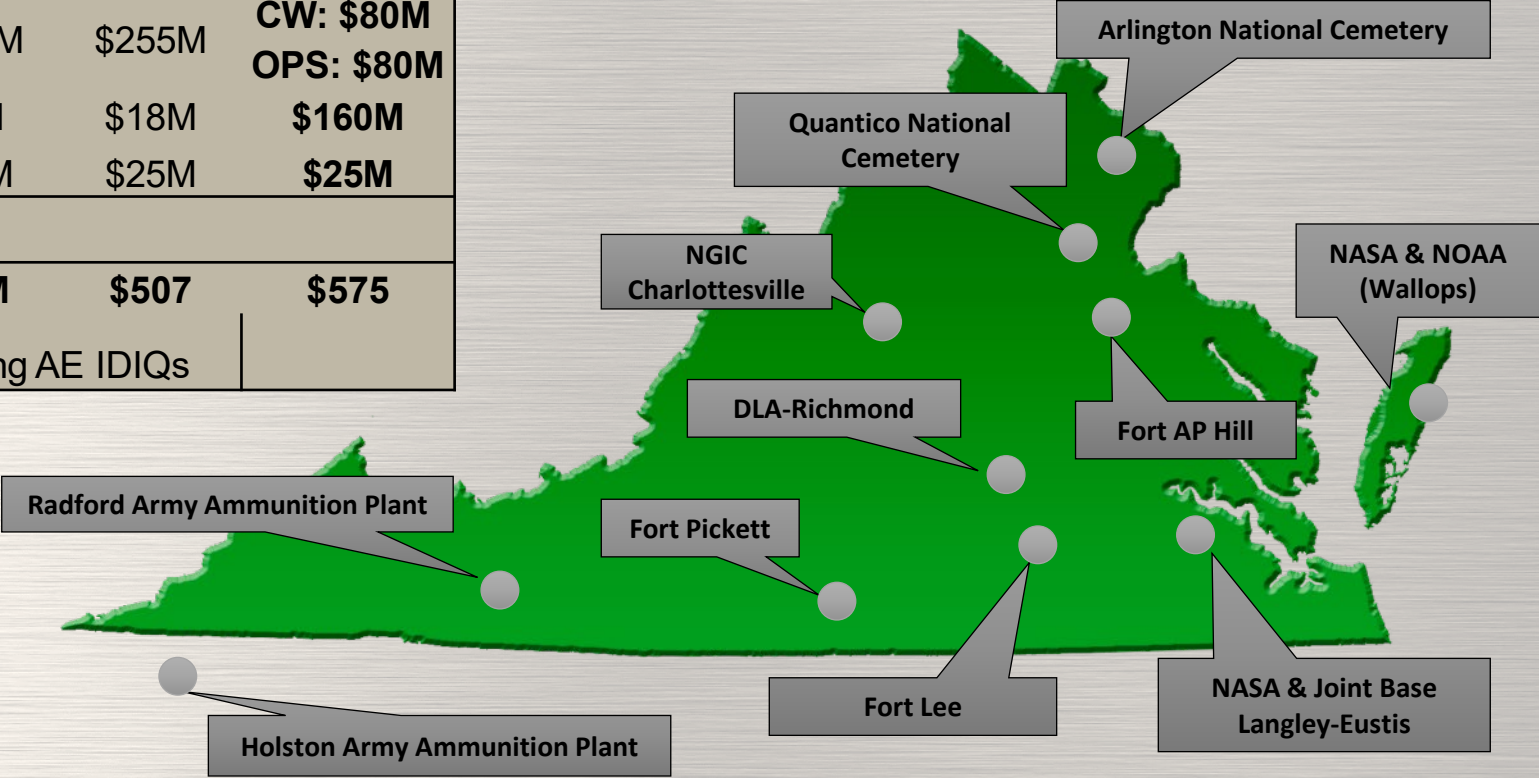
Radford & Holston Army Ammo Plants	Civil Works Program
▪ Outfall 40 (Civil Focus) – Solicit construction 1Q FY27 Acquisitions expected to largely shift to DB	▪ Lynnhaven River Basin – Ph 2 Wetland; 12-acre wetland – 1QTR FY27 Solicitation ▪ Norfolk Coastal Storm Risk Mgmt – Approx. \$6.1B total cost, phased • \$399.3M construction funding from the Infrastructure Investment and Jobs Act • DB Pump Station – Harbor Park – Solicited (through City of Norfolk) • Phase 1A Water Street Floodwall – Solicit: 1QTR FY27 (Industry Day Oct (T)) • Construction SATOC for Phase 1A – Solicit 2QTR FY28 ▪ Sandbridge Beach Renourishment FY24 IJA – 1Q FY27 ▪ Norfolk CSRM GRR (funding signed into law 23 JAN 2026) to re-evaluate select areas in Norfolk
Arlington National Cemetery- \$10-\$15M SRM/YR	Military Program
▪ Entry Corridor Development / ADP1 Design (A-E SATOC) • Interviews pending • Additional A-E tasks planned under current A-E MATOC IDIQs include roads, building renovations, and new project planning feasibility studies	▪ JBLE Program • FY26 Langley, Dorm, (\$100M - \$125M) – Design Complete; Solicited • FY26 Langley, Fuel System Maint. Dock, (\$25M - \$50M) –1QFY27 • FY27 Langley, ACP Large Vehicle Insp. Station, (\$75M - \$100M) - In Planning/Design • FY28 Ft. Eustis, Air Traffic Control Tower, (\$20M - \$40M) - In Design • FY28 Langley, ISR Communications Data Center, (\$100M - \$150M) – AE TO Pending ▪ UMMC • FY26 Ft. Eustis, Active Vehicle Barriers, Back-Gate (\$1M - \$5M) - In design – Solicit: 1Q FY27 • FY26 Ft. Lee, Obstacle Course (\$1M - \$5M) - In design – Solicit: 2Q FY27



Program At A Glance

PROGRAM SUMMARY:

	<u>FY21</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>	<u>FY25</u>	<u>FY26</u>
MILITARY	\$315M	\$105M	\$85M	\$ 3M	\$154M	\$120M
IIES	\$145M	\$15M	\$170M	\$5M	\$55M	\$110M
CIVIL & OPS	\$60M	\$153M	\$150M	\$150M	\$255M	CW: \$80M OPS: \$80M
ANC	\$20M	\$10M	\$153M	\$15M	\$18M	\$160M
DoDEA	\$25M	\$25M	\$25M	\$25M	\$25M	\$25M
IIJA	\$557M					
	\$565M	\$865M	\$583M	\$198M	\$507	\$575
*Does not include new or awards from existing AE IDIQs						





Norfolk District Small Business Program

Capability Briefings

Interested in providing a Capability Briefing?

- POC is Stormie Wicks
- Send email request with 1-2 page capability statement to:
- Stormie.B.Wicks@USACE.Army.Mil



SMALL BUSINESS ACHIEVEMENTS (excluding De-Obligations)

TYPE	FY GOAL % (total)	FY26 % (as of 30MARCH)	CURRENT # of Actions Awarded to Category	CURRENT \$ of Actions Awarded to Category (as of 30MARCH)
SB	20%	8.2%	146	\$16,671,702.73
SDB	6%	7.3%	100	\$14,831,852.42
SDVOSB	3%	2.9%	15	\$5,917,500.25
WOSB	3%	1.13%	28	\$2,297,172.91
HUBZone	3%	0.63%	8	\$1,266,304.54

as of 30 JUNE 2026



Overview—Norfolk CSRM Scope

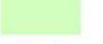
LEGEND

Structural Flood Risk Management Measures

-  Ghent-Downtown-Harbor Park
-  Pretty Lake Surge Barrier
-  Lafayette Outer Surge Barrier
-  Broad Creek Surge Barrier

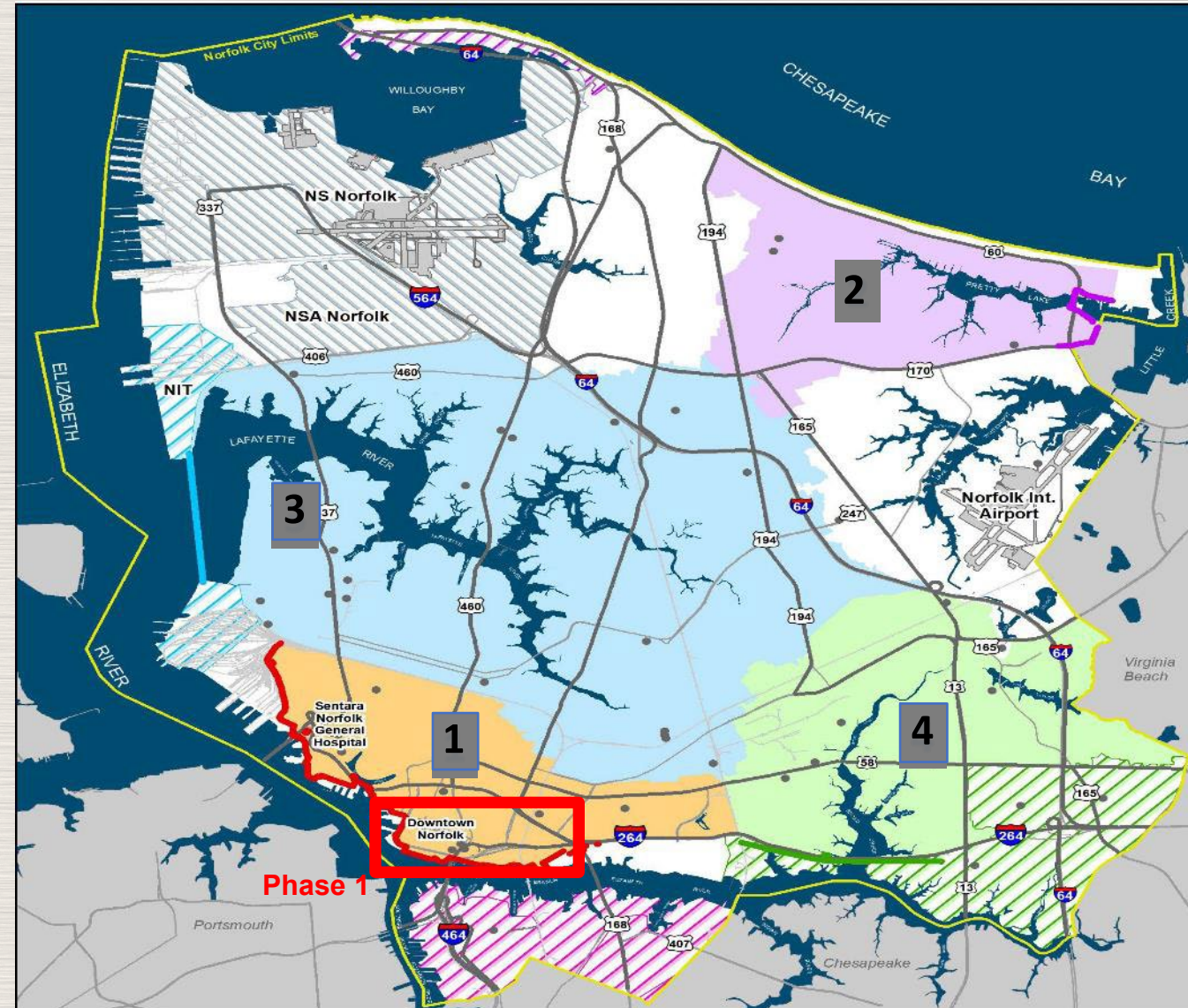
Structural Measures Risk Management Area

Hatched Area Indicates Non-Structural Measures

-  Ghent-Downtown-Harbor Park
-  Pretty Lake Surge Barrier
-  Lafayette Outer Surge Barrier
-  Broad Creek Surge Barrier
-  Campostella-Berkley Non-Structural Measures Area

\$372M of IIJA funding planned NCSRM Phase 1 Construction. Includes:

- 1A Floodwall
- 1A Pump Stations
- 1B Floodwall and Pump Stations
- 1 C/D





NCSRM Task Orders and Contracts

Project Element	Scheduled Solicitation*	Price Range	Acquisition Strategy	Additional Notes
Phase 1A Water Street Floodwall	1QFY27	\$25M-\$100M	Stand Alone	Moved from SATOC to Stand Alone
Phase 1A Floodwall - Construction	2QFY28	\$30-75M per task order	SATOC	Construction SATOC w/Seed Project

**Estimated based on timeline for utility relocations and real estate certification*



IDIQ and SATOC Solicitations

Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr / FY
CM Services – Norfolk CSRM	Hampton Roads	Chris Adams	\$4M	SB	FY27
DoDEA SRM PMDM (NC)	Various	Sarah Taylor	Varies	SB	Solicited
General AE (MILCON, IIES, Cemetery, SRM)	Various	Sarah Taylor	\$240M	UR	4Q FY26
Civil Works AE (CSRM Support)	TBD	Sarah Taylor	\$249M	TBD	2Q FY27 (T)
ANC Entry Corridor Design – SATOC	ANC	Sarah Taylor	\$49M	UR	Under Evaluation
Hydro/Land Survey (SATOD)	VA/Regional	Scott Titus	\$6M	SB	Under Evaluation
DB Constr MATOC	NAO AOR	Dave Fedroff	\$49M	SB	Ph 1 RFP 4QFY26

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Existing IDIQS (A/E General)

Large Business

Prime AE Group, Inc

Ed Chamberlayne, PhD, PE, F.SAME
ed.chamberlayne@primeeng.com, 410-862-0911

Woolpert-RS&H, LLC

Doug Brown, PE, PMP, LEED AP BD+C JV
Doug.Brown@woolpert.com, 618-632-2825

Benham-Stanley, LLC

Terry Karras, AIA, LEED AP
terry.karras@benham.com, 314-315-8510

Burns and McDonnell Engineering Company, Inc.

Jerry Q. Jorge, PMP
jjorge@burnsmcd.com, 757-317-2538

AECOM Technical Services, Inc

W. Lee Hopson Jr., PE, PMP, LEED AP
lee.hopson@aecom.com, 757-306-6770

Clark Nexsen-CH2M Hill JV

Danny E. Walker, AIA, DBIA
dwalker@clarknexsen.com, 757-376-2829

Note: Expires 6/27

Small Business

Dills-Raymond JV

Ryan Carroll
rcarroll@dillsarchitects.com
757-496-4926 x714

GM Hill-Baker JV

Gina Hill
ginahill@gmhillengineering.com
904-280-8244

Zapata Group

Mary Richards
MRichards@zapatainc.com
704-358-8240

Note: Expires 6/31



Existing Specific IDIQs

Operations and Navigation Support

Craney Island Earthwork

Three Oaks (exp. 8/27)

Norfolk Harbor Environmental Sampling

EA Engineering (exp. 9/26)

Vessel Repair (exp. 8/26)

Colonna Shipyard

Fairlead Boatworks

Lyon Shipyard

Severn Yachting Center

ANC Southern Expansion Design (stand-alone, exp. 12/29)

HNTB

Gregg Schwieterman
gschwieterman@hntb.com
(804) 895-3780

Army Ammunition Plants A/E IDIQ (exp. 8/30)

Benham-WSP Joint Venture

Jeff Juris
Jeff.juris@benham.com
314.315.8639

Black & Veatch-Zapata Joint Venture

Patrick Carolan, PE
CarolanPT@BV.com
931.458.9379

Burns and McDonnell Engineering Company, Inc.

Wade Anderson, PE
Waanderson@burnsmcd.com
540.566.5971

Tetra Tech/Mason & Hanger Joint Venture

Matthew Rathsack PE, LEED AP BD+C, AICP
Stephen Scott, PE, FNSPE
Matt.rathsack@tetrattech.com 586.292.1413
Stephan.scott@masonandhanger.com 859.537.1322



Existing Construction MATOCS/IDIQS

- **DoDEA GA & AL PM/DM (exp. 3/29)**
 - Ahntech Inc.
- **DoDEA KY PM/DM (exp. TBD)**
 - **Solicited**
- **DoDEA GA & SC PM/DM (exp. 3/30)**
 - Dynamic – HHS JV, LLC.
- **DoDEA NC PM/DM (exp. TBD)**
 - **Solicitation Pending**
- **DoDEA West Point PM/DM (exp. 9/27)**
 - Ahntech Inc.
- **DoDEA VA PM/DM (exp. 9/28)**
 - Ahntech Inc.
- **DoDEA AE IDIQ (\$ 80M) (exp. 9/29)**
 - Ewing Cole and SMMA (POC: John Capelli)
 - KZF Design (POC: Doug Marsh)
 - Schenkel & Shultz (POC: David Torbert)
 - Woolpert (POC: Doug Brown)
 - Zyscovich (POC: Michael McGuinn)



Acquisition Strategies

Industry Collaboration is Key

- We use Sources Sought notices to gather your feedback and shape solicitations.
- We are actively seeking innovative acquisition ideas and value your input.
- We adjust solicitations and selection criteria based on input—don't assume we are just issuing it to check the block – large business input always appreciated as well.

A Competitive & Strategic Approach

- Full and open competition is our default to ensure best value.
- We use the right tool for the job, from Best Value awards to expanding our use of IDIQs (MATOCs/SATOCs). We are also digesting changing guidance on the 8A program.
- Sole Source procurement is used when it is the right tool for the job.

What We Value in Our Partners

- Demonstrated past performance (CPARS) is a critical factor in our award decisions.
- A firm commitment to meeting the requirements and addressing challenges.



Military Installations - MILCON

Type of Work	Project Name	Acquisition Strategy	Small Business or Unrestricted	Estimated Price	Anticipated Solicitation
Construction	F-22 Dormitory, Langley	Stand Alone	UR	\$100M - \$250M	Solicited
	FY26, Langley Fuel System Maint. Dock	Stand Alone	UR	\$25M-\$50M	1QFY27
	Active Vehicle Barriers, Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	1Q FY27
	Obstacle Course, Ft. Lee	Stand Alone	SB	\$1M - \$5M	2Q FY27
	Air Traffic Control Tower, Ft. Eustis	Stand Alone	UR	\$25M - \$100M	2Q FY28
	ACP, Large Vehicle Insp. Station, Langley	Stand Alone	UR	\$25M - \$100M	4Q FY28
	ISR Comm. Data Center, Langley	Stand Alone	UR	\$100M - \$250M	4Q FY28
	Vehicle Recovery Range, Fort Lee	Stand Alone	UR	\$5M - \$10M	Solicited

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Defense Supply Center Richmond

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	Awarded
	Renovate Building 32	Stand Alone	TBD	\$10M - \$25M	4Q FY26
	Replace Roof, Building 31	Stand Alone	SB	\$5M - \$10M	1Q FY27
	Renovate Building 31	Stand Alone	TBD	\$10M - \$25M	1Q FY27
	Natural Gas Tie-In	Stand Alone	SB	\$1M - \$5M	3Q FY27
	Disposition Truck Scale	Stand Alone	SB	\$1M - \$5M	3Q FY27
	Renovate Building 45	Stand Alone	SB	\$1M - \$5M	3Q FY27
	Repave Parking Lot 7	Stand Alone	SB	\$5M - \$10M	4Q FY27
	Renovate Building 37	Stand Alone	SB	\$5M - \$10M	2Q FY28
	Repave Parking Lot 4	Stand Alone	SB	\$5M - \$10M	2Q FY28

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Arlington National Cemetery

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Millenium Efflorescence Repairs	8a – Sole Source	SB	\$500K - \$5M	4QFY26
	Crook Walk Bridge & Sec. 37 Channel Repairs	8a - Sole Source	SB	\$1M-\$1.5M	Under Evaluation
	Memorial Amphitheater Repairs/ Renovations	Stand Alone	TBD	\$25M-\$50M	FY28/FY29
	Grant & McClellan Drive Full Depth Reconstruction	Stand Alone	TBD	\$5M-\$10M	FY27
	Military Women's Memorial (MWM) Roof Repair	Stand Alone	TBD	\$5M-\$10M	FY27/FY28
	Section 60 Storm Drain Improvements and Area Road Full Depth Reconstruction	Stand Alone	TBD	\$5M-\$10M	FY28



Interagency & Environmental Services (IIES)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	NASA Wallops Shoreline Protection (Breakwaters)	Stand Alone	TBD	\$10M - \$25M	4QFY26
	NASA Wallops Shoreline Protection (Beach Renourishment)	Stand Alone	TBD	\$10M - \$25M	1QFY27
	Holston New Water Intake Facility	Stand Alone	UR	\$100M - 250M	Under Evaluation
	NSWC Carderock—V-82 Renovation	Stand Alone	TBD	\$5M - \$10M	2QFY27
	Holston Outfall 40	Stand Alone	TBD	\$1M - \$5M	1QFY27
	NSWC Carderock—Norfolk Boathouse	Stand Alone	TBD	\$1M - \$5M	2QFY27

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Civil Works & Operations Navigation Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	FEDMMA Maintenance, Fort Eustis	Stand Alone	UR	\$5M - \$10M	Solicited
	Rudee Inlet	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	Quinby Creek	Stand Alone	TBD	\$1M - \$5M	4Q FY27
	Winter Harbor	Stand Alone	TBD	\$1M - \$5M	4Q FY27
	Craney Island Rehandling Basin	Stand Alone	TBD	\$5M - \$10M	2Q FY27
	Norfolk Harbor Inner Channel	Stand Alone	TBD	\$10M - \$25M	1Q FY27

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Civil Works & Operations Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Norfolk Harbor Environmental Services	Stand Alone	TBD	\$1M- \$5M	4Q FY26
	Craney Island Ground Improvements – Phase 1	Stand Alone	TBD	\$75M - \$100M	2Q FY28
	Thimble Shoal Channel	Stand Alone	TBD	\$25M - \$50M	1Q FY27
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$5M - \$10M	1Q FY28
	Chincoteague Inlet Beneficial Use of Dredged Material and WCV Lewis Creek	Stand Alone	TBD	\$5M - \$10M	1Q FY28
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY29

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Civil Works & Operations

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	1QFY27
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	1QFY27
	Great Bridge Field Office Construction	Stand Alone	SB	\$1M - \$5M	ON HOLD
	Norfolk District Pier Renovations	Stand Alone	SB	\$10M - \$25M	ON HOLD
	Milford Haven Jetty Repair, VA	Stand Alone	TBD	\$5M - \$10M	4QFY28
	Craney Island – Spillbox 6 Replacement	Stand Alone	TBD	\$5M - \$10M	3QFY27

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Service Contracts FY26

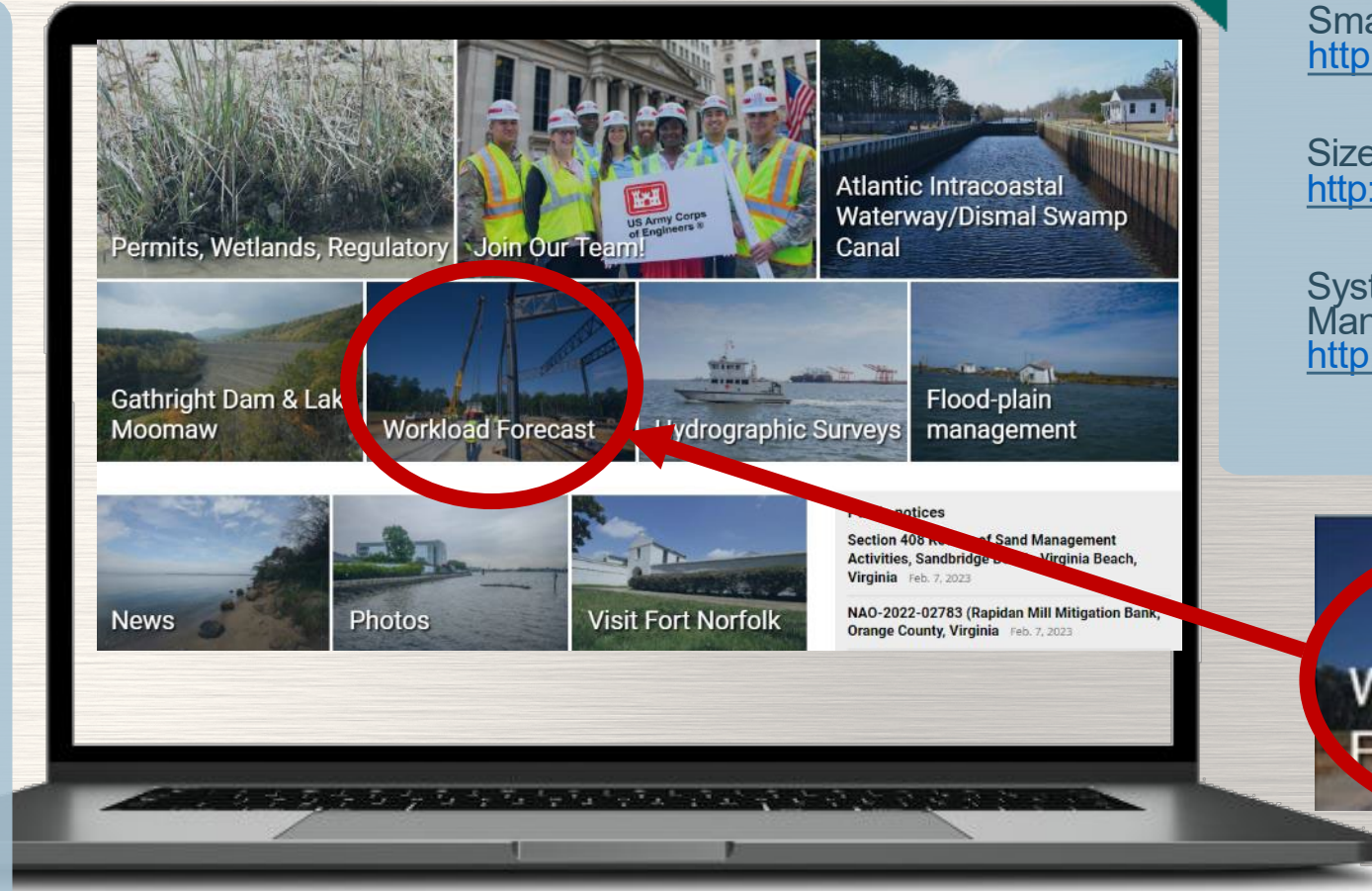
Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Services	Generator Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	TBD
	HVAC Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	FY27
	Waterfield Bldg Elevator Modernization	Stand Alone	SB	<\$1M	FY27
	Waterfield Bldg Guard Shack Roof	Stand Alone	SB	<\$1M	FY27
	Title/Closing Contract – Multiple Projects	Stand Alone	TBD	<\$1M	TBD
	Waterfield Building EOC	Stand Alone	SB	\$1M - \$5M	Solicitation Closed
	Recruiting Station Janitorial, Grp 1	Stand Alone	SB	<\$1M	3Q FY26
	Recruiting Station Janitorial, Grp 2	Stand Alone	SB	<\$1M	3Q FY26



Current Detailed Program Brief

HELPFUL HINTS

- **Respond to Market Research Efforts/Sources Sought:**
Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- **Stay Engaged!** Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- **Share your best Practices and insights** – we want to know how to be better business partners!
- **Ensure your proposals answer the information requested** in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research or solicitations may be found at [beta.SAM.gov](https://beta.sam.gov).
- Visit our website www.nao.usace.army.mil for periodic updates to our program.



KEY RESOURCES

Small BusinessAdministration
<http://www.sba.gov>

Size Standards
<http://www.sba.gov/size>

System Award
Management (SAM)
<http://www.sam.gov>



Updated about
every 6 weeks

[WWW.NAO.USACE.ARMY.MIL](https://www.nao.usace.army.mil)



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QUESTIONS?

